

Group coordination catalyzes individual and cultural intelligence

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Abstract

A large program of research has aimed to ground large-scale cultural phenomena in processes taking place within individual minds. For example, investigating whether individual agents equipped with the right social learning strategies (SLSs) can enable cumulative cultural evolution given long enough time horizons. However, this approach often omits the critical *group-level* processes that mediate between individual agents and multi-generational societies. Here, we argue that interacting groups are a more natural and explanatory level of analysis, linking individual and collective intelligence through two characteristic feedback loops. In the first loop, more sophisticated individual-level social learning mechanisms based on Theory of Mind (ToM) facilitate group-level complementarity, allowing distributed knowledge to be compositionally recombined in groups; these group-level innovations, in turn, ease the cognitive load on individuals. In the second loop, societal-level processes of cumulative culture provide groups with new cognitive technologies, including shared language and conceptual abstractions, which set in motion new group-level processes to further coordinate, recombine, and innovate. Taken together, these cycles establish group-level coordination as a *dual engine* of intelligence, catalyzing both individual cognition and cumulative culture.

1 Introduction

Social learning is a defining feature of human intelligence: we can obtain knowledge from other people that would be costly to acquire on our own (Gweon, 2021). Cumulative culture, meanwhile, is a defining feature of human *societies*: successive generations iteratively build on the innovations of previous generations (Henrich, 2016). A great deal of research has sought to understand the relationship between these two processes, asking how cumulative culture can emerge from simple social learning strategies (SLS) implemented by individual agents (Laland, 2004; Boyd & Richerson, 1988; Henrich & McElreath, 2003; Tennie, Call, & Tomasello, 2009). While this line of work has yielded many important insights and resolved puzzling paradoxes, there is still a significant gap between the simplicity of SLS-based transmission mechanisms and the extraordinary scale of the real-world cultural phenomena that remain to be explained.

In the last century, human groups have built cities filled with skyscrapers, organized continent-spanning public education systems, and discovered cures for deadly diseases. Yet, as these same groups grapple with the looming challenges of the next century, such as climate disaster, inequality, and global conflict, it is essential for the cognitive sciences to develop a deeper understanding of how collective intelligence emerges (or fails to emerge) from individual minds. In this paper, we argue that explaining the successes and failures of cumulative culture requires a stronger account of the *group-level processes* that mediate between individual agents and inter-generational societies (Figure 1). Importantly, this interface runs through group-level coordination in both directions, giving rise to a characteristic *dual engine* of individual and collective intelligence. Whereas previous

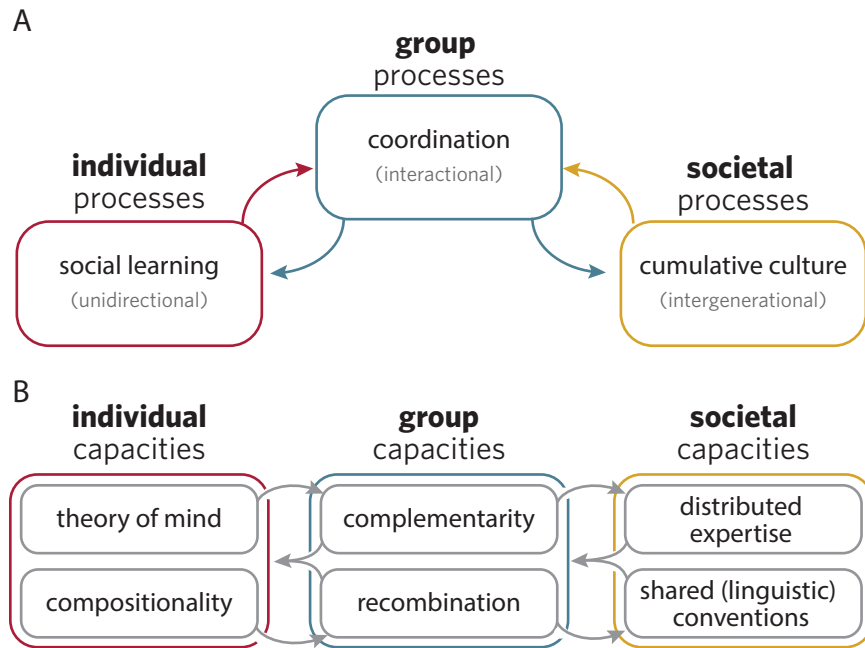


Figure 1. (A) We examine the interaction between processes unfolding at the level of *social learning* mechanisms in individual minds, *joint coordination* at the group level, and *cumulative culture* unfolding across inter-generational societies. (B) At each level, we observe bidirectional interactions, creating dual feedback processes.

43 work has focused on imitation as the “ratchet” of cumulative culture (Tennie et al., 2009), here we
 44 aim to illuminate the specific individual and collective forces pulling at the winch.

45 In the first half of the paper, we trace one feedback loop linking individual social learning processes
 46 with group coordination processes (Figure 1A, left). Specifically, we argue that more sophisticated
 47 cognitive processes based on individual capacities of *Theory of Mind* (ToM) and *compositionality*
 48 facilitate *complementarity* and *recombination* in interacting groups (Figure 1B, left). In the reverse
 49 direction, the specialized roles and broadened conceptual representations produced through emergent
 50 group capacities shift the computational problem facing individuals, making it easier to track who
 51 knows what and engage in targeted social learning. In the second half of the paper, we trace a
 52 second feedback loop linking group coordination to cumulative culture (Figure 1A, right). In the
 53 forward direction, these group-level processes generate the institutional structures necessary for
 54 large-scale cultural organization and multi-generational knowledge to persist; in the reverse direction,
 55 cumulative culture equips individuals with shared knowledge and language, unlocking new group
 56 capacities for group coordination (Figure 1B, right). Finally, we discuss some of the new insights
 57 afforded by this framework and sketch out some of the research directions it implicates.

58 2 Linking group coordination with individual social learning

59 A growing body of research has centered around two classes of processes unfolding at the level of
60 individual minds: social learning and joint action (Osiurak & Reynaud, 2019; Chudek, Zhao, &
61 Henrich, 2013; Molleman, Quiñones, & Weissing, 2013; Wang et al., 2018; Sebanz, Bekkering, &
62 Knoblich, 2006; Charbonneau, Curioni, McEllin, & Strachan, 2022). *Social learning* involves the
63 transmission of information or knowledge between individuals, while *joint action* involves voluntarily
64 cooperating with others in pursuit of a common goal. Human collectives rely on both social learning
65 and joint action for group-level coordination processes. While these processes have been tractable
66 entry points for our models and experiments, we argue that they may not be sufficient to explain
67 how groups reap the full benefits of cumulative culture. A common motif of agent-based models is
68 to show how complex collective phenomena can emerge from extremely minimal assumptions about
69 what is going on inside each individual’s mind. This approach has yielded remarkable insights, but
70 the simplicity of these individual-level models restricts the scope of group-level behaviors that can
71 be explained.

72 **Rogers’ paradox and the dangers of oversimplified agent models.** As an illustrative
73 example, consider an episode from an earlier era, when a phenomenon known as Rogers’ (1988)
74 paradox puzzled many researchers. Rogers reported simulations demonstrating that social learning
75 does *not* necessarily yield benefits over pure individual learning. These simulations presented a
76 type of game theory problem, where agents could either be purely independent learners (with fixed
77 fitness) or pure imitators (with fitness depending on the number of other imitators in the group).
78 Independent learning is assumed to yield a constant payoff rate, but the payoffs for the imitation
79 strategy depend on the number of other imitators in the population. That is, imitation pays off
80 when there are few imitators, but fails dramatically when everyone is imitating other imitators, due
81 to maladaptive information cascades (Bikhchandani, Hirshleifer, & Welch, 1992; Toyokawa, Whalen,
82 & Laland, 2019; Tump, Pleskac, & Kurvers, 2020). Noisy individual responses get amplified by
83 imitation and start to swamp the signal, as when a single jumpy wildebeest causes the whole herd
84 to spontaneously stampede. Rogers found that mixed ratios of individual learners and imitators
85 were evolutionarily stable, but surprisingly, these groups performed no better than a population of
86 entirely individual learners.

87 In reaction to Rogers’ paradox, a slew of research suggested modifications to the simulations,
88 showing that structured reward environments (Kobayashi & Ohtsuki, 2014) and more sophisticated
89 social learning strategies (Boyd & Richerson, 1995; Enquist, Eriksson, & Ghirlanda, 2007; Kameda
90 & Nakanishi, 2002) can make the paradox disappear, with social learning yielding additive benefits
91 over individual learning. Key cognitive mechanisms that support cumulative social learning include
92 adaptive switching between strategies (Boyd & Richerson, 1995; Enquist et al., 2007; Kameda &
93 Nakanishi, 2002) and selective imitation (Garg, Kello, & Smaldino, 2022; C. M. Wu et al., 2021;
94 Hawkins et al., 2022), which minimize maladaptive copying and information cascades. Of course,
95 Rogers’ results were unintuitive enough to be considered a paradox, spurring further developments
96 aimed at resolving it. Unfortunately, we don’t always have such clear intuitions for more complex
97 behaviors, and our findings may *not* strike us as a paradox in the same way. In this sense, Rogers’
98 paradox may be taken as a cautionary tale about “searching under the lamppost” of our simplest
99 models.

100 **Section overview.** In this section, we map out two commonly overlooked ingredients of group-
101 level processes that arise from individual-level social learning and cooperation: (i) the ability of
102 groups to take on complementary and specialized roles, and (ii) the ability of groups to collectively
103 search and propagate novel solutions by recombining socially acquired information with private
104 knowledge. Both of these facilities depend upon more sophisticated forms of individual cognition
105 than typically captured in models of cultural evolution. Specifically, they depend upon (1) *Theory*
106 *of Mind* (ToM) capacities to make inferences about the hidden mental states of others, and (2)
107 *compositional representations* to factorize and recombine knowledge structures. The bidirectional
108 interaction between individual social learning mechanisms and group cooperation is the first of the
109 dual engines driving the emergence of new representations and group structures.

110 2.1 Theory of Mind facilitates complementarity in groups

111 **Flexible Theory of Mind use in individuals.** The majority of research on social learning
112 strategies has focused on simple mechanisms for imitation (Laland, 2004; Heyes, 2002; Whiten &
113 Ham, 1992; Legare & Nielsen, 2015), with only slightly more sophistication than Rogers’ imitators.
114 However, humans are capable of much richer, more flexible inferences about others’ hidden mental
115 states (Frith & Frith, 2012; Gweon, 2021). The capacity to make these inferences is commonly
116 referred to as Theory of Mind (ToM), and there is abundant evidence that humans use ToM to make
117 educated guesses about the values, goals, and beliefs that others hold about the causal structure
118 of their environment (Baker, Jara-Ettinger, Saxe, & Tenenbaum, 2017; Jara-Ettinger, Gweon,
119 Tenenbaum, & Schulz, 2015). Of course, having access to this capacity does not mean we necessarily
120 rely on it in all contexts (Charpentier, Iigaya, & O’Doherty, 2020; Hawkins, Gweon, & Goodman,
121 2021), and, indeed, we may judiciously trade off more expensive inferential reasoning with cheaper
122 “snap judgements” (C. M. Wu, Vélez, & Cushman, 2022). Yet, having such meta-cognitive capacities
123 at our disposal makes social information much more useful than any imitation-based strategy could.
124 For example, individuals are able to account for shared knowledge (Whalen, Griffiths, & Buchsbaum,
125 2018; Fränken, Theodoropoulos, & Bramley, 2021; Brennan, Galati, & Kuhlen, 2010), modulate
126 generalization based on whether demonstrations were accidental or pedagogical (Gweon, Tenenbaum,
127 & Schulz, 2010), and distinguish context-specific information from more generalizable information,
128 effectively learning from people with different goals (Witt, Toyokawa, Lala, Gaissmaier, & Wu, 2023)
129 and perhaps even glean useful information from failed or imperfect solutions. Here, we argue that
130 ToM plays a key role in facilitating group complementarity.

131 **Complementarity in group processes.** Complementarity refers to the ability of a group to
132 flexibly adopt *specialized roles* while working toward a joint goal (Dale, Kirkham, & Richardson,
133 2011). This concept covers a vast range of possible axes of differentiation at different scales, from *ad*
134 *hoc* positions on a pickup basketball team to long-term choices about one’s career and domestic
135 responsibilities. At the longer scale, complementarity pervades nearly all human groups, from
136 early hunter-gatherer societies (Kelly, 2013), to diverse organizations of working artisans and
137 craftspeople in the 16-18th centuries (Thompson, 1964; Rappaport, 2002), to the highly stratified
138 market economies we live in today (for some discussion: Cazzolla Gatti et al., 2020; Sterelny, 2007;
139 Sutton, 2013; Falandays et al., 2022). Division of labor is not necessarily beneficial for all individuals
140 involved, or even for the group as a whole. Indeed, complementarity is often the basis on which
141 oppressive inequality and social stratification is based (O’Connor, 2019; Henrich & Boyd, 2008).
142 Whether for good or ill, it is clear is that the ability to infer and adapt to different roles in different

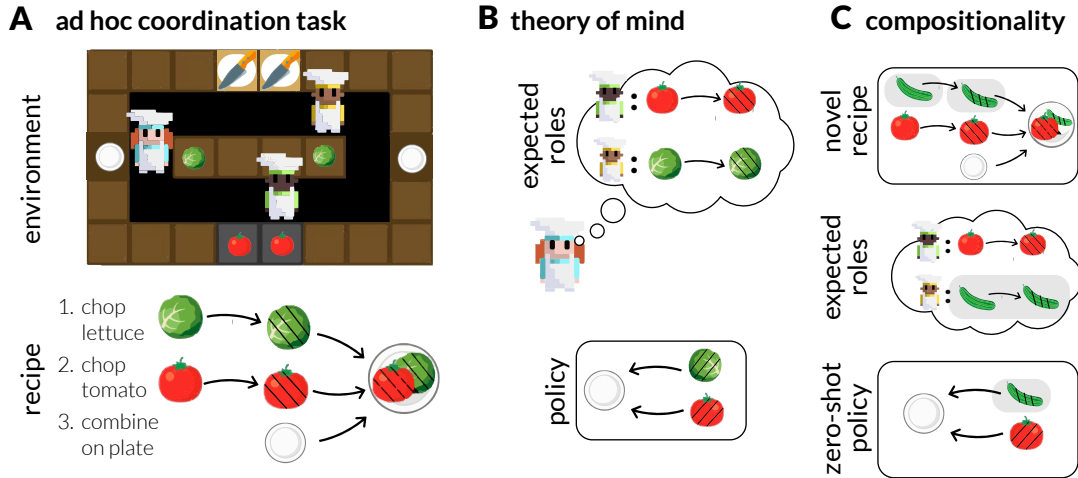


Figure 2. (A) Groups coordinate to solve challenging *ad hoc* coordination problems by (B) decomposing the group into distinct roles using Theory of Mind, and (C) decomposing the task into subgoals. Graphical elements from Strouse et al. (2021) and S. A. Wu et al. (2021).

143 groups is a core feature of human sociality, which must be understood to navigate the challenges
 144 faced by modern societies.

145 Our primary focus is on settings more like the basketball team: a synchronously interacting
 146 group coordinating toward a local goal over short time scales. As we will argue later in Section 3,
 147 the ability to adaptively organize into such roles *on the fly* in smaller groups is key to enabling
 148 larger-scale cultural transmission. Foundational research on local joint action has largely focused
 149 on *reciprocity* of prosocial behaviors (Henrich et al., 2001; Henrich & Muthukrishna, 2021) rather
 150 than group complementarity, relying heavily on game theory dilemmas where individuals need to
 151 match their actions for maximum benefit. For instance, in the Prisoner’s dilemma (Flood, Dresher,
 152 Tucker, & Device, 1950), two individuals stand to gain more if both are committed to staying
 153 silent rather than both betraying each other. But without guarantees about the other’s choice of
 154 action, people are often motivated to betray the other, leading to lower payoffs when both betray.
 155 In such settings, cooperation is often shown to emerge through evolutionary mechanisms such as
 156 kin selection (Hamilton, 1964), impure altruism (Andreoni, 1989), third-party punishment (Fehr
 157 & Fischbacher, 2004), or even pseudo-reciprocity (Brown, Brown, & Shaffer, 1991; Bouhler, Wu,
 158 Hanaki, & Goldstone, 2018) which all describe an incentive structure for undertaking prosocial
 159 rather than narrowly self-interested behaviors. It is less clear how these mechanisms explain the
 160 way that groups self-organize into complementary roles over shorter (non-evolutionary) time scales.
 161 Reciprocity requires actions to match, while *complementarity* actually requires *divergent* actions,
 162 with distinct profiles of beliefs and knowledge distributed throughout the population. How, then,
 163 does complementarity arise from individual cognition? Is it simply an evolutionary consequence of
 164 isolated groups of social learners copying one another (Henrich & Boyd, 2008), or are there deeper
 165 cognitive principles at play?

166 **Theory of Mind facilitates group complementarity through role inference.** ToM —
167 despite typically being associated with the kind of strategic one-shot reasoning studied in game
168 theory (Meijering, van Rijn, Taatgen, & Verbrugge, 2012; Yoshida, Dolan, & Friston, 2008) — also
169 provides a critical foundation for more sophisticated longitudinal cooperation via joint reasoning
170 about *roles*. Even simple imitation-based models can display specialization to some degree (C. M. Wu
171 et al., 2023; Dale, Fusaroli, Duran, & Richardson, 2013), with the push and pull of *synchrony* (Frey
172 & Goldstone, 2018; Goldstone & Ashpole, 2004) and *repulsion* (Setzler & Goldstone, 2020) providing
173 low-level self-organizing mechanisms for specialization (Goldstone, Andrade-Lotero, Hawkins, &
174 Roberts, 2023). Yet a key feature of successful joint-action coordination is to be able to anticipate
175 the actions or intentions of others on the fly (Sebanz et al., 2006; McEllin, Sebanz, & Knoblich, 2018;
176 Richardson, Marsh, Isenhower, Goodman, & Schmidt, 2007). This kind of *ad hoc* role assignment
177 (Genter, Agmon, & Stone, 2011) depends on the ability to consistently track other individuals’
178 distinct goals, skills, preferences, and beliefs. This is precisely the advantage of ToM mechanisms
179 (Jara-Ettinger et al., 2015; C. M. Wu et al., 2022).

180 A strong demonstration was recently provided by S. A. Wu et al. (2021), who studied groups of
181 agents in a collaborative cooking task based on the game *Overcooked* (Figure 2A). The problem of
182 group coordination (e.g., successfully making a salad) can be formalized in a Bayesian framework.
183 ToM was found to be crucial for allowing groups to distribute specialized roles and collaboratively
184 solve tasks with many interlocking parts and dependencies (see also Davis, Allen, & Gerstenberg,
185 2021; Tang et al., 2022; Kleiman-Weiner, Ho, Austerweil, Littman, & Tenenbaum, 2016; Carroll et
186 al., 2019). Through joint planning and delegation, greater diversity of knowledge can be maintained,
187 with diversity playing a key role in allowing groups to more flexibly solve problems and preventing
188 early convergence (Campbell, Izquierdo, & Goldstone, 2022; Barkoczi, Analytis, & Wu, 2016).
189 There is also evidence that these types of interactions may spontaneously engender “interpersonal
190 synergy”, in which participants do not simply synchronize, but build routines that can be distinct
191 and complementary (Fusaroli & Tylén, 2016; Fusaroli et al., 2012). In sum, high-level ToM working
192 in concert with lower-level self-organizing mechanisms can allow groups to coordinate more stably
193 over longer periods of time.

194 2.2 Compositionality facilitates group-level recombination

195 **Factorization of complex knowledge into compositional structures.** Beyond only adopting
196 complementary roles, we now turn to how compositional representations allows individuals to
197 exchange and recombine diverse knowledge at the group-level. Complex tasks can be decomposed
198 or factorized into sets of “subgoals” for more effective planning (Huys et al., 2015; Correa, Ho,
199 Callaway, Daw, & Griffiths, 2023) which must be shared within the group to avoid clashes (Török,
200 Pomiechowska, Csibra, & Sebanz, 2019). For instance, the individual goal of making coffee can be
201 broken down into relevant subgoals, such as grinding beans, boiling water, and frothing the milk
202 (Jackendoff, 2009; Botvinick & Weinstein, 2014). Representing this task in terms of compositional
203 subgoals allows us to selectively intervene at sub-branches when we run into an issue (e.g., if the
204 beans are in an unexpected cupboard, we don’t need to reboil the water), as well as to more
205 effectively recombine techniques at different sub-branches to generate innovations (e.g., we can
206 experiment with a new grind setting while keeping the rest of the process fixed; Muthukrishna &
207 Henrich, 2016).

208 For more challenging problems, it can be helpful for groups to not only coordinate on roles for a
209 known task, but also task-relevant knowledge and even the task representation itself (McCarthy,

210 Hawkins, Wang, Holdaway, & Fan, 2021). This kind of compositionality has long been considered a
211 singular feature of human cognition (Frege, 1914; Dehaene, Al Roumi, Lakretz, Planton, & Sablé-
212 Meyer, 2022). While there has been a recent resurgence of interest in understanding compositionality
213 in asocial contexts (Rubino, Hamidi, Dayan, & Wu, 2023; Sablé-Meyer et al., 2021; Amalric &
214 Dehaene, 2019; Schwartenbeck et al., 2021), here we focus on the social and cultural consequences of
215 compositionality. Just as individual representations of the world can be compositional in nature (i.e.,
216 decomposable into primitives and productively recombined; Kurth-Nelson et al., 2023; Schwartenbeck
217 et al., 2021), so too might beliefs inferred from (or about) others (Uchiyama, Tennie, & Wu, 2023).

218 **Learning from incorrect social inferences.** Our social inferences do not need to be exact to
219 be usefully recombined. Even imperfect or incorrect inferences about causal structure can help
220 generate new breakthroughs (C. M. Wu et al., 2022). For example, the “nixtamalization” of corn
221 flour (a complex process involving adding a caustic agent to corn kernels, which was only recently
222 discovered to unlock greater bio-availability of nutrients) is often touted as evidence for the power of
223 trial-and-error combined with selective cultural preservation (Henrich, 2016). However, inferring the
224 wrong causal structure about this process may nevertheless allows for a greater rate of innovation
225 than only assuming random mutations. For instance, (incorrectly) reasoning that the purpose of the
226 caustic agent is to ritualistically remove “impurities” may suggest soaking the kernels for longer or
227 rinsing more thoroughly when finished, which may improve the process. Even though the inferred
228 causal structure is technically incorrect, building a causal representation of the problem through
229 ToM (i.e., by rationalizing the underlying motivations of another actor; Cushman, 2020) may allow
230 for greater strategic exploration of new solutions (Vélez, Wu, & Cushman, 2022).

231 **Group-level recombination facilitates innovation.** Compositionality thus helps us flexibly
232 integrate socially acquired information with our own structured understanding to productively
233 generate new innovations, rather than only adopting others’ solutions wholesale. Hybrid solutions
234 can be obtained by recombining fragments of individually acquired knowledge structures with socially
235 inferred fragments (Muthukrishna & Henrich, 2016; Uchiyama et al., 2023). For example, a Japanese
236 chef might acquire an understanding of which foods pair well with avocado from observing Mexican
237 or Californian cuisine, and plug this fragment into the broader structure of their sushi training to
238 generate new culinary innovations¹. In this way, the consequences of individual compositionality for
239 group cognition may help explain the leaps of collective innovation we observe (Miu, Gulley, Laland,
240 & Rendell, 2018) beyond the usual incremental tweaks predicted by models of blind trial-and-error
241 copying (Legare & Nielsen, 2015; Acerbi, Mesoudi, & Smolla, 2020).

242 2.3 Completing the first feedback loop

243 **Co-evolution of complementarity and recombination.** We have highlighted how two
244 (relatively sophisticated) features of individual cognition facilitate group coordination. Specifically,
245 that ToM facilitates complementarity in group roles (Section 2.1) and compositionality facilitates
246 factored recombination in group search (Section 2.2). Here, we argue that these pathways
247 form a *feedback loop*, unlocking new forms of individual cognition. We start by observing that
248 complementarity and recombination are catalysts for one another *within* the group level. On one
249 hand, the distribution of more diverse knowledge through complementarity can, in turn, increase the

¹One can imagine that this might be the way Hidekazu Tojo came up with the California roll in 1970s Vancouver.

250 pool of abstract structures that can be drawn upon for recombination (Fjaellingsdal, Vesper, Fusaroli,
251 & Tylén, 2021). On the other hand, recombination yields a constantly expanding space of concepts
252 and goals for individuals to potentially specialize in, hence affording greater complementarity of
253 specializations. In this way, although ToM and compositionality are distinct cognitive capacities,
254 they work together (along with simpler forms of social transmission and individual learning) to
255 maintain diversity and flexibility among the wider group.

256 **Emergent group capacities shift the computational problem faced by individuals.** What
257 consequences, then, do complementarity and recombination have at the individual-level? How is
258 this a feedback loop, as opposed to a bottom-up process?

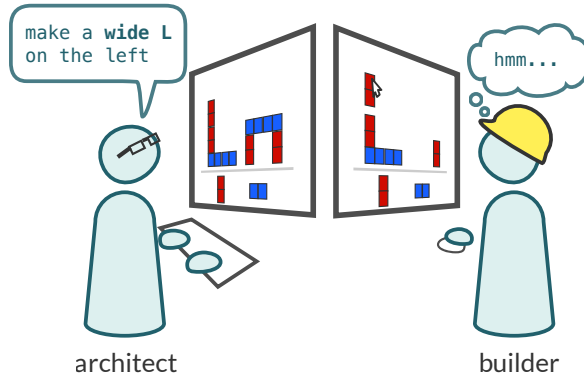
259 We suggest three ways that these group-level capacities might change the fitness landscape
260 for individual intelligence by introducing new computational constraints (or weakening existing
261 constraints). First, to the extent that the group develops a wide variety of complementary roles
262 (e.g., butcher, baker, candlestick maker), each individual no longer needs to maintain the entirety of
263 their society’s knowledge in order to survive, thus easing cognitive load and allowing the agent to
264 pursue deeper expertise in specialized domains (Genter et al., 2011). Second, to the extent that
265 individuals in a group have tacitly agreed on the same representation of complementary roles (i.e.,
266 the same factorization of their task), they may use ToM to track who has expertise in which areas,
267 and thus engage in “on-demand” or “asynchronous” processing to retrieve needed fragments only
268 when relevant (Hollingshead, 2000). Third, group recombination endows each individual agent
269 with a combinatorially expanded conceptual repertoire (i.e., through combining fragments of other
270 socially observed solutions), facilitating new ways of approaching the problems they individually
271 encounter. When the distinct functional pressures at the individual and group levels are considered
272 together, we begin to see their co-evolution as one important engine of social intelligence.

273 3 Linking group coordination with cumulative culture

274 In the previous section, we sketched out an account of the feedback loop between individual and
275 group-level processes. This loop traverses through two core capacities of individual cognition
276 that are not typically captured by simple imitation-based models of collective behavior: ToM and
277 compositionality. We then showed how the interplay of these individual-level capacities may enable
278 the emergence of new group-level capacities. First, by using ToM to flexibly infer the intentions and
279 anticipate the actions of other group members, agents are able to plan their part in joint actions, thus
280 executing complementary roles. Second, the compositionality of individual representations allows
281 groups to quickly recombine abstract pieces of knowledge, splicing structured fragments of their own
282 knowledge together with those inferred through ToM learning. When these group-level capacities
283 begin to catalyze one another, they also shift the computational problem faced by individual agents.
284 Agents can begin to tacitly depend on social expectations about newly specialized roles and build
285 on a larger repertoire of concepts.

286 **Section summary.** We now extend our analysis to consider a second feedback loop between
287 local group-level processes and the larger-scale cultural processes that are characteristic of human
288 societies (Henrich, 2016; Laland, 2017; Tomasello, 2009). Rather than analyzing the impact of
289 cumulative culture directly on *individuals* (e.g., inductive biases shaping learning; Kalish, Griffiths, &
290 Lewandowsky, 2007), we suggest that the level of *interacting groups* may provide a more natural level

A coordinating with shared conventions



B stable expectations about expertise

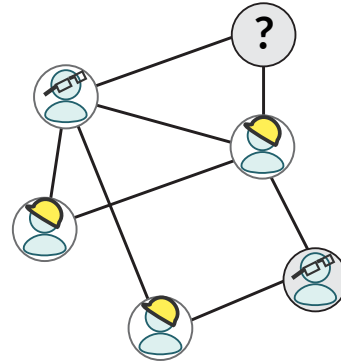


Figure 3. (A) The ability to send explicit communicative signals with culturally acquired meanings helps to coordinate expectations in groups. (B) Culturally transmitted knowledge about the distribution of expertise in a population helps to seed priors for group interaction. Adapted from McCarthy et al. (2021).

291 of analysis (Hawkins et al., 2023). The functional need to rapidly align conceptual representations
292 and role specializations within small groups places strong pressure on the development of collective
293 solutions like shared (linguistic) conventions and structured distributions of expertise throughout
294 the population (e.g., Croft, 2000; Figure 3A). These emergent products, in turn, become cultural
295 technologies that allow agents to better navigate new group compositions. In particular, the capacity
296 to communicate explicitly in a shared language about relevant concepts and roles allows groups to
297 interact more effectively (Figure 3B). As in Section 2, we will begin with the consequences of these
298 cultural capacities *on group coordination*, and finally complete the feedback loop by examining how
299 the computational challenges arising at the group level place functional pressures (and affordances)
300 on cultural transmission.

301 3.1 Cultural conventions facilitate complementarity in groups

302 **Shared language serves as a prior for coordinating joint action.** One of the most powerful
303 culturally-transmitted tools for group organization is a set of *shared conventions* allowing agents
304 to explicitly communicate using language. Communication is a form of joint action that allows
305 groups to establish joint commitments and plan toward joint goals (H. H. Clark, 1996, 2006). When
306 endowed with a set of culturally-transmitted conventions for the meanings of words and phrases,
307 groups are able to coordinate their expectations and actions, even when their interactions are
308 brief and relevant concepts are unfamiliar (Hawkins, Frank, & Goodman, 2020; H. H. Clark &
309 Wilkes-Gibbs, 1986; Bangerter & Clark, 2003; H. H. Clark, 2005). For example, McCarthy et al.
310 (2021) examined the convergence of new conceptual and linguistic representations across just twelve
311 trials in a tower-building task (Fig. 3A). One participant, the *architect*, was privately shown a
312 blueprint of a tower, which the other player, the *builder*, needed to construct. Architects gradually

313 shifted from giving primitive block-level instructions like “place a red block on top of the blue block”
314 to more abstract instructions like “make a skinny L” or “build an arch,” which were grounded in novel
315 procedural chunks. Like these participants, members of all kinds of groups engage in communication
316 as an extensive co-creative activity. People harness existing conventions to align on new concepts
317 and new conventions for talking about them, which then serve as the building blocks for new, more
318 complex tasks down the road (Effenberger, Singh, Yan, Suhr, & Artzi, 2021). New conventions are
319 not just throwaway mappings between a word and target concept; they become first-class primitives
320 that can be compared with other meanings and systematically transfer to nearby targets (Eliav, Ji,
321 Artzi, & Hawkins, 2023).

322 **Shared language endows groups with shared conceptual primitives.** In addition to its
323 use in joint action, sharing a language also endows groups with a common set of concepts and
324 abstractions to draw on. Heyes (2018) likens language to a “cultural gadget” facilitating complex
325 reasoning, which emerged and evolved through cultural forces. Much as a mangrove tree’s roots
326 grow and accumulate “forest islands” around the tree, language expands from a base of conceptual
327 material to grow a forest of culturally-transmitted abstractions (A. Clark, 1998). But if language is
328 a culturally-transmitted tool, what kind of tool is it? We may productively think of a linguistic
329 utterance as more akin to a computer program than an axe or a hammer (Wong et al., 2023; Cano,
330 Pu, Hawkins, Tenenbaum, & Solar-Lezama, 2023). Axes and hammers are constructed to solve
331 specific problems (e.g., chopping down trees or hitting nails) in the same way that a particular
332 computer program is constructed to solve specific problems (e.g., calculating a tip percentage or
333 moving a robot’s limbs). But programs have the added benefit of being *compositional recipes* for
334 behavior, drawing from larger, more expressive libraries of abstractions (e.g., functions, procedures,
335 definitions). It is in this sense that Lupyán and Bergen (2016) argue that language is a means to
336 “mutually program” one another to act in the world (see Sumers, Ho, Griffiths, & Hawkins, 2023, for
337 a recent formalization of this process.) Languages encode composable, embodied representations.
338 When shared between agents, these representations systematically guide others’ engagement with
339 the world (cf. Lupyán & Clark, 2015), allowing behavior to become more tightly time-locked and
340 tuned to the context (Dale et al., 2011).

341 **Shared language directly encodes beliefs about social roles.** Further enhancing group
342 complementarity and the assignment of roles, language can explicitly encode social roles, with
343 discussion about who is doing what (Abney, Paxton, Dale, & Kello, 2021; Fusaroli et al., 2012;
344 Paxton, Varoquaux, Holdgraf, & Geiger, 2022), about social network structure (Barkoczi et al.,
345 2016; Sloman, Goldstone, & Gonzalez, 2021; Dubova, Moskvichev, & Goldstone, 2020), and about
346 institutions of leadership (Sumpter, 2009; Shaw & Hill, 2014; Pietraszewski, 2020). Some languages
347 use different pronouns to encode relative social status, closeness or formality, as in French with the
348 more formal second-person pronoun *vous* used for those perceived as having higher social status, while
349 *tu* marks a kind of closeness or intimacy (Agha, 1994; l’Huillier, 1999). These features are sometimes
350 thought to be politeness conventions made mandatory in grammatical structure — different pronouns
351 require different verb conjugations — which force groups to confront the functional problem of
352 recognizing and coordinating beliefs about the social status of members. Many languages also
353 directly encode evidentiality (de Haan, 2013) using a grammatical affix on the verb that expresses
354 whether an event was directly perceived by the communicator (“I saw that”) or obtained second
355 hand (“I was told that”). These grammatical encodings reveal another way individual ToM (Section
356 2.1) meets with culturally-transmitted language representations: they directly expose an individual’s

357 inner social beliefs for all to see or hear.

358 **3.2 Distributed societal expertise facilitates recombination in groups**

359 **Global networks of expertise are distinct from local division of labor.** A second emergent
360 artifact of culture is the highly distributed network of expertise built up across society (Fig. 3B).
361 As the body of culturally-transmitted knowledge grows, individuals repeatedly engage in distinct
362 domains of action over long periods of time. Locally interacting groups may then leverage shared
363 representations of these relatively stable niches (“who knows what”: Heyes, 2016) as part of meta-
364 cognitive strategies to plan and act together more effectively. Explicitly defined roles and institutions
365 make it easier to access specialized knowledge on demand. At one level, these societal networks of
366 expertise may simply appear to be an outgrowth of the local divisions of labor discussed earlier.
367 However, the vast gap in spatial and temporal scales between the local group and global society
368 entails qualitatively different phenomena, and the precise relationship between them requires an
369 explanation. Societies are too large for every individual to directly interact with everyone, requiring
370 an inductive leap that extends expectations to complete strangers (Hawkins et al., 2023). We argue
371 that the broader distribution of expertise that emerges at the societal level is not accidental: it is a
372 cultural technology that evolves to serve the functional needs of transmission and collaboration in
373 groups.

374 **Distributed expertise supplies diverse building blocks for group recombination.** First,
375 distributed networks of expertise turn local groups into *laboratories of conceptual innovation* where
376 diverse perspectives interactively experiment with candidate policies, leading to more powerful
377 recombination (Campbell et al., 2022; Wisdom, Song, & Goldstone, 2013). Critically, when combined
378 with the combinatorial power of a shared language, groups can collectively simulate solutions through
379 discussion and debate without requiring immediate behavioral commitment (Bickerton, 1990). In
380 other words, expertise can be remixed and recombined through explicit verbal communication rather
381 than through real-world trial-and-error. The best elements of different policies or perspectives can be
382 tentatively combined in order to test whether a stronger composite solution can be produced. This
383 solution then becomes part of the conceptual repertoire each individual carries into other groups
384 in the future, planting the seeds for greater global diversity. It is not always clear, however, how
385 much conceptual variability is good for a group: agent-based simulations have revealed an apparent
386 “paradox of diversity” (Schimmelpfennig, Razek, Schnell, & Muthukrishna, 2022; Sulik, Bahrami, &
387 Deroy, 2022), where the ideal balance of building blocks depends on the group’s network structure
388 (Barkoczi et al., 2016) and the forms of social learning they are using (Barkoczi & Galesic, 2016). Yet,
389 much of this work relies on imitation-based social transmission, whereas the more complementary
390 and compositional social learning processes we described may afford greater benefits for diversity.

391 **Distributed expertise creates new group identities.** One of the most dramatic consequences
392 of emergent network structures of expertise is their rearrangement of social ties, leading to different
393 social configurations at the level of interacting groups. As distinct, coherent clusters of expertise take
394 shape in the overall population, domain experts develop communal lexicons (H. H. Clark, 1998) and
395 begin to be perceived by others (and themselves) as a unified social group (Hacking, 1996; Sparti,
396 2001; Gershman & Cikara, 2020). Areas of specialization may develop unique cultural institutions
397 (e.g., graduate programs, companies, unions) that take responsibility for transmitting the required
398 knowledge to new would-be-specialists, which tightens in-group connection and differentiates them

399 from other out-groups. For example, no one person in the world fully understands how every part of
400 a modern computer works. It takes experts on microchips and transistors (“electrical engineers”)
401 working in concert with systems engineers, software engineers, user interface designers, and so on, to
402 piece together the now-commonplace computer. Teams are often (self-)organized with explicit mutual
403 knowledge of who belongs to which respective groups; when a particular problem arises, everyone
404 knows which complementary specialist to talk to about it (Maglio, Vargo, Caswell, & Spohrer, 2009).
405 Being able to rely on others’ cooperation in this way allows even greater specialization, and more
406 elaborate team compositions.

407 3.3 Completing the second feedback loop

408 **Meta-learning across group interactions.** A key insight from recent computational work
409 is that society-level roles and conventions may be formally understood as *meta-learned* solutions
410 distilling many distinct episodes of local group interaction (Hawkins et al., 2023). As described in
411 Section 2.1, *ad hoc* roles and conventions emerge within each locally interacting group through ToM.
412 However, these *ad hoc* roles and conventions are ephemeral, only lasting as long as the interaction
413 itself. The framework of *meta-learning* (whether implemented in a hierarchical Bayesian model,
414 or a neural network; Hawkins, Kwon, Sadigh, & Goodman, 2020; White, Goodman, & Hawkins,
415 2022) helps explain how the functional demands of group coordination in local episodes can shape
416 global culture over longer timescales. Meta-learning thus calibrates each agent’s linguistic and social
417 priors to the distribution of coordination problems that commonly arise when navigating a variable,
418 non-stationary landscape of potential interaction partners. Whereas short-term plasticity is required
419 for agents to rapidly adapt background expectations to their current group of partners, long-term
420 stability is required to abstract away policies that tend to work well on average across many groups.

421 The interplay of these short and long timescales provides a driving force for the evolution of
422 cultural capacities like language (Brochhagen, Boleda, Gualdoni, & Xu, 2023). The meanings
423 encoded in linguistic conventions have been meta-learned to travel well across diverse contexts
424 and populations. In this way, cultural transmission through repeated group interaction begets
425 new cultural technologies that make future group interaction more efficient. A language’s lexicon
426 expresses thousands of conceptual distinctions, from feelings to foods. An active area of investigation
427 in the study of language evolution concerns the relationship between the size and conceptual structure
428 of a community’s lexicon and aspects of their cultural context (Regier, Carstensen, & Kemp, 2016;
429 Real, Chater, & Christiansen, 2018; Tria, Galantucci, & Loreto, 2012). For example, the argument
430 structure for verb constructions involving “give”, “take”, “borrow,” or “promise” encode high-level
431 relational templates for common types of interactions between agents (Goldberg, 2019). Thus,
432 meta-learning extracts the generalities of group-level interactions and encodes them as cultural tools
433 for facilitating coordination and cooperation.

434 **Local distributions of knowledge are amortized through “desire paths.”** Likewise, the
435 structure of human knowledge networks are another form of cultural technology that catalyze
436 group-level interactions. Distributed knowledge networks, such as the web of scientific exchange or
437 global supply chains, connect hubs of specialized knowledge with one another in a complex logic of
438 interactions. These knowledge networks are largely developed in a collaborative and self-refining
439 manner, with the connections encoding amortized computations for facilitating efficient exchange
440 between hubs. For instance, “desire paths” (Goldstone, Jones, & Roberts, 2006; Goldstone & Roberts,
441 2006) provide a good metaphor for how previously traversed routes between specialized nodes create

442 self-reinforcing connections. Just as the strip of trampled grass across a campus lawn amortizes
443 previous solutions (for finding a faster route to class), each new knowledge seeker does not need to
444 solve the complex search problem of finding the best expert from scratch (Gershman & Goodman,
445 2014; Dasgupta & Gershman, 2021). Previous solutions are amortized in the institutional and
446 cultural memory of communities, from legal precedents to university programs to corporate protocols.
447 Yet previous connections can still be adaptively bypassed if a better solution is found, dynamically
448 adjusting the structure of our knowledge networks to better link up specialized hubs and tuning the
449 diversity for the problem at hand. In sum, cumulative culture creates specialized knowledge hubs
450 together with flexible transmission structures designed to efficiently connect individuals with the
451 knowledge they seek.

452 4 Conclusion

453 We have argued that understanding the relationship between social learning (at the level of individual
454 minds) and cumulative culture (at the level of societies) requires an account at level of the interactive
455 group-level processes that mediate between them. Crucially, this mediation runs both ways,
456 leading us to identify a pair of feedback loops. On one hand, individual-level capacities including
457 compositionality and theory of mind (ToM) reasoning facilitate group-level coordination through
458 complementarity and recombination. On the other hand, societal-level products of cumulative
459 culture provide us with new tools, such as language and distributed knowledge networks, which
460 unlock new methods to further coordinate, recombine, and innovate. In sum, while it has always
461 been tempting to explain cultural evolution through as a massive scaling of individual cognitive
462 processes, group-level coordination is an important stepping stone in this endeavor.

463 We have described an engine that is remarkably successful at accelerating social intelligence
464 through cumulative culture, and our examples were fairly innocuous problems like collective search
465 or cooking. But engines are blind to where they're going. We have observed that the same dynamics
466 driving beneficial complementarity also contain the seeds of systemic inequality (O'Connor, 2019).
467 The social dependencies that facilitate coordination when incentives are aligned (i.e., depending on
468 someone else to grow food so we can do other things), also allows powerful individuals or organizations
469 to slip in and manipulate peer-to-peer ties. In this way, the cultural engine may be turned toward
470 solving problems that are counter to the democratic interests of the collective, or ignore our most
471 pressing existential problems altogether (i.e., climate change).

472 While the full sweep of these economic and social consequences are clearly beyond the scope
473 of this article, our framework is largely in line with a long tradition of social theorists grappling
474 with the internal tensions produced by engines of culture. While our cognitive and cultural tools
475 for communication should ideally increase mutual understanding and better approximations of the
476 truth, in practice, we observe increasing polarization of beliefs and susceptibility to misinformation
477 (Brady, Jackson, Lindström, & Crockett, 2023). While complementarity should ideally lead to better
478 societal outcomes for all individuals, in practice, it has historically led to mass *deskilling* (Braverman,
479 1998) and systematic inequality through wage labor. While distributed expertise should lead to
480 increased accessibility to the cumulative knowledge of a society, in practice, it has also facilitates
481 gate-keeping and systematic inequality of access to information. We hope that circling back to some
482 of these insights from the perspective of modern cognitive science will provide new analytical tools
483 to illuminate and intervene upon the societal challenges that human groups continue to face.

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